

No. Tech/MHL ONCO-143


Dated: 10-08-23

To,

The Chief Executive Officer,  
Mayo Hospital, Lahore.

**SUBJECT: TECHNICAL EVALUATION / QUALIFICATION OF  
TECHNICAL BID(S) REGARDING PURCHASE OF MEDICINES /  
DRUGS (CML-02) FOR THE FINANCIAL YEAR 2023-24 AGAINST  
ADVERTISED TENDER NO.PC/CEO/49837/MH., DATED 08.07.2023,  
OPENED ON 07.08.2023**

Reference letter No. 49837-41/MH dated 08-08-2023 on the subject cited above, please find enclosed the technical evaluation report of two bids to proceed further in this matter.

  
**Prof. Dr. M. Abbas Khokhar,**  
Head of Oncology & Radiotherapy Deptt,  
Mayo Hospital, Lahore.  
**(Chairman)**

**TECHNICAL EVALUATION / QUALIFICATION OF TECHNICAL BID(S)  
REGARDING PURCHASE OF MEDICINES / DRUGS (CML-02) FOR THE  
FINANCIAL YEAR 2023-24 AGAINST ADVERTISED TENDER  
NO.PC/CEO/49837MH., DATED 08.07.2023, OPENED ON 07.08.2023**

SR. NO.	NAME OF FIRM	STATUS	REMARKS
1.	M/s Novartis Pharma Pakistan	Responsive	BID is Responsive in part A & Part B
2.	M/s Pharmasol Pvt Ltd	non Responsive	BID is non Responsive in part A & Part B

**Total Bidders = 02**

**Qualified Bidder = 01**

**Disqualified Bidders = 01**

*weat*  
Ms Munazza Tanveer  
Deputy Drug Controller  
(Member)

*29/8/23*  
Ms Ann Fatima  
Deputy Drug Controller  
(Member)

*Waqas*  
Dr Waqas Ahmad  
Registrar (AVH)  
(Member)

*Javi*  
Ms Javaria Nazir  
Hospital Pharmacist  
(Secretary)

*A*  
Prof. Dr. M. Abbas Khokhar  
Head of Oncology & Radiotherapy Deptt  
(Chairman)

*Upload as per policy/rules*  
*Hanz*

*DDC-P*  
*1*  
*29/8/23*  
*10-8-2023*



M/s Pharmasoh 02/02.  
CML - 01

01

EVALUATION CRITERIA FOR DRUGS / MEDICINE

Part-COMPULSORY PARAMETERS:

Failure to comply with any compulsory parameter will result in disqualification of bidder.

Sr. No.	PARAMETERS	DOCUMENTS REQUIRED	REMARKS
1	CNIC	Copy of valid CNIC of signatory person	Attached
2	Bid Security	In the shape of Bank Guarantee / CDR in the name of Chief Executive Officer Mayo Hospital, Lahore.	Attached
3	Receipt	Original Tender Purchase Receipt issued by Almoner Office, Mayo Hospital, Lahore.	Attached
4	Drug Manufacturing / Drug Sale License	Copy of Drug Manufacturing License / valid Drug sale License applicable for importers.	Attached
5	Drug Registration Certificate (DRC)	Copy of Drug Registration Certificate of quoted drugs.	Attached 31st Jan 2023
6	Authority letter for participation in tender at MHL	i) <input checked="" type="checkbox"/> Manufacturer ii) Importer iii) Sole Agent iv) Authorized sole distributor for Mayo Hospital	Attached
7	Product Experience	Products having less than One year experience shall be ineligible (Both National and International experience shall be considered for products registered with the DRAP).	less than one year (31st Jan 2023)
8	Current Good Manufacturing Practices (cGMP) Certificate	Copy of valid cGMP (for Local Manufacturer).	Attached
9	Undertaking on Stamp Paper worth Rs:100 (Minimum)	Regarding i. <input checked="" type="checkbox"/> NON Cancellation / Suspension of Drug Registration of quoted product of the bidder by Drug Regulatory Authority of Pakistan within last two years. ii. <input checked="" type="checkbox"/> Non Declaration of Spurious/Adulterated batch by DTLs of the Punjab/any iii. <input checked="" type="checkbox"/> Non blacklisting from any public procuring agency of Pakistan to the bidder.	Attached
10	Other Documents Required	NTN No. / Income tax registration certificate / sale tax registration certificate.	Attached
11	Income Tax Returns	Latest tax return showing annual sale.	Attached
12	Credibility and quality certification of API or finished product	Valid quality certification by USFDA/EMA/TGA	COA Attached

Handwritten signatures and initials at the bottom of the page.

Part-B

**TECHNICAL EVALUATION PARAMETERS:**

The bid complying with compulsory parameter shall be evaluated for below mentioned Parameters:

Sr. #.	Parameters	Detail	Total Marks	Documents required	MARKS OBTAINED		
1	Bidder Performance (Last two years)	Government / Semi-Government institutions (100 bedded or more) served:		10	The Claim requires documentation (Purchase Orders/ Delivery Challans /Frame work agreements etc.) of the institution(s).	10	
		i.	1				2
		ii.	2 to 3				4
		iii.	4 to 5				6
		iv.	6 to 7				8
		v.	8 & above				10
2	Product experience (National / International)	i.	Sale/ supply of quoted item in leading Chain Pharmacies / Pharmacies / institutions for last 01 years	7	15	1. National Experience shall be calculated on the basis of Commercial invoices for chain Pharmacies/ Purchase orders of any Government/ Semi-Government institution . 2. International experience shall be calculated on the basis of Certificate of Pharmaceutical Product/Free Sale Certificate/ any other document issued by regulatory body of country of origin	200
		li	2-3 years	10			
		Iii	4 years & above	15			
3	Quality Certificates of manufacturer	i.	US FDA registration / CE certification / WHO Prequalification / Pre-qualification from any Provincial / Federal Govt. Institution / Department	7	10	Valid copies of certificates/letters Required.	07  03
		ii.	Valid ISO / equivalent certification.	3			
4	Batch history last year	Annual production batch history advertised quantity:		10	Verifiable invoices, Certificate from the Incharge QA department of concerned manufacturer ( for local manufacturer only)	0	
		I	More than 20 Number of batches of quoted item manufactured during last 12 months				10
		ii	At least 16-20 Number of batches of quoted item manufactured during last 12 months				5
		iii	At-least 10-15 Number	3			

Handwritten signatures and initials at the bottom of the page.



			of batches of quoted item manufactured during last 12 months				
		iv	Less than 10 Number of batches of quoted items manufactured during last 12 months	0			
5	Batch quality ( on Stamp paper worth : 100 Rupees Minimum )	i.	No batch failed during last (03) three year of the quoted item from any statutory lab.	5	5	The firm will provide undertaking in this regard. The purchaser reserves the right to verify the claim.	2000
		ii.	No Batch failed during last (02) year of the quoted item from any statutory lab.	3			
6	FINANCIAL CAPACITY OF THE BIDDER (ANNUAL TURNOVER OF LAST FINANCIAL YEAR)						20
	1000 Million or above					20	15 w. 10
	Between 750 Million to – 1000 Million					15	
	Less than 500 Million					10	
The bidder will provide requisite documents i.e Federal Board Of Revenue documents showing the annual sale of the firm							
7	Institutional performance at Mayo Hospital Lahore	i	Bidder who supplied quoted items as per order within stipulated delivery period	10	10	Delivery challan with receiving of stores is required; the provided document should be <u>verifiable, not applicable for new bidders.</u>	Not Applicable
		ii	The Bidders who supplied the quoted items within 30 days after due date/ expiration of stipulated delivery period	05			
		iii	The bidder who could not supply quoted items within 30 days after due date/ expiration of stipulated delivery period	0			
Marks					80	70	35

Overall recommendation Bid is Non-Responsive due to failure in part A & B

Total Marks = 80

Minimum Qualifying Marks = 65% of Total Marks.

*Handwritten signatures and initials:*  
 One signature on the left, a stylized 'Z' or '2' in the middle, a circled signature on the right, and another signature on the far right.

Overall recommendation

M/s Pharnasol is Non-Responsive against  
the quoted items due to failure in part  
A & B

*Munazza*

Ms Munazza Tanveer  
Deputy Drug Controller  
(Member)

*Ann Fatima*

Ms Ann Fatima  
Deputy Drug Controller  
(Member)

*Dr Waqas Ahmad*

Dr Waqas Ahmad  
Registrar (AVH)  
(Member)

*Javaria*

Ms Javaria Nazir  
Hospital Pharmacist  
(Secretary)

*Prof. Dr. M. Abbas Khokhar*

Prof. Dr. M. Abbas Khokhar  
Head of Oncology & Radiotherapy Deptt  
(Chairman)



EVALUATION CRITERIA FOR DRUGS / MEDICINE

Part-COMPULSORY PARAMETERS:

Failure to comply with any compulsory parameter will result in disqualification of bidder.

Sr. No.	PARAMETERS	DOCUMENTS REQUIRED	REMARKS
1	CNIC	Copy of valid CNIC of signatory person	Attached
2	Bid Security	In the shape of Bank Guarantee / CDR in the name of Chief Executive Officer Mayo Hospital, Lahore.	Attached
3	Receipt	Original Tender Purchase Receipt issued by Almoner Office, Mayo Hospital, Lahore.	Attached
4	Drug Manufacturing /Drug Sale License	Copy of Drug Manufacturing License / valid Drug sale License applicable for importers.	DSL Attached
5	Drug Registration Certificate (DRC)	Copy of Drug Registration Certificate of quoted drugs.	
6	Authority letter for participation in tender at MHL	i) Manufacturer ii) Importer iii) Sole Agent iv) Authorized sole distributor for Mayo Hospital	Attached
7	Product Experience	Products having less than One year experience shall be ineligible (Both National and International experience shall be considered for products registered with the DRAP).	Yes
8	Current Good Manufacturing Practices (cGMP) Certificate	Copy of valid cGMP (for Local Manufacturer).	Not Applicable
9	Undertaking on Stamp Paper worth Rs:100 (Minimum)	Regarding i. NON Cancellation / Suspension of Drug Registration of quoted product of the bidder by Drug Regulatory Authority of Pakistan within last two years. ii. Non Declaration of Spurious/Adulterated batch by DTLs of the Punjab/any iii. Non blacklisting from any public procuring agency of Pakistan to the bidder.	Attached
10	Other Documents Required	NTN No. / Income tax registration certificate / sale tax registration certificate.	Attached
11	Income Tax Returns	Latest tax return showing annual sale.	Attached
12	Credibility and quality certification of API or finished product	Valid quality certification by <u>USFDA/EMA/TGA</u>	Attached

me d [Signature] [Signature]

Part-B

**TECHNICAL EVALUATION PARAMETERS:**

The bid complying with compulsory parameter shall be evaluated for below mentioned Parameters:

Sr. #.	Parameters	Detail		Total Marks	Documents required	MARKS OBTAINED	
1	Bidder Performance (Last two years)	Government / Semi-Government institutions (100 bedded or more) served:		10	The Claim requires documentation (Purchase Orders/ Delivery Challans /Frame work agreements etc.) of the institution(s).	10	
		i.	1				2
		ii.	2 to 3				4
		iii.	4 to 5				6
		iv.	6 to 7				8
v.	8 & above	10					
2	Product experience (National / International)	i.	Sale/ supply of quoted item in leading Chain Pharmacies / Pharmacies / institutions for last 01 years	7	15	15	
		Ii	2-3 years	10			
		Iii	4 years & above	15			
3	Quality Certificates of manufacturer	i.	US FDA registration / CE certification / WHO Prequalification / Pre-qualification from any Provincial / Federal Govt. Institution / Department	⑦	10	10	
		ii.	Valid ISO / equivalent certification.	③			
4	Batch history last year	Annual production batch history advertised quantity:		10	Verifiable invoices, Certificate from the Incharge QA department of concerned manufacturer ( for local manufacturer only)	Not applicable	
		i	More than 20 Number of batches of quoted item manufactured during last 12 months				10
		ii	At least 16-20 Number of batches of quoted item manufactured during last 12 months				5
		iii	At-least 10-15 Number	3			

Handwritten signatures and initials at the bottom of the page.





M/s Novartis pharma

			of batches of quoted item manufactured during last 12 months					
		iv	Less than 10 Number of batches of quoted items manufactured during last 12 months	0				
5	Batch quality ( on Stamp paper worth : 100 Rupees Minimum )	i.	No batch failed during last (03) three year of the quoted item from any statutory lab.	5	5	The firm will provide undertaking in this regard. The purchaser reserves the right to verify the claim.	05	
		ii.	No Batch failed during last (02) year of the quoted item from any statutory lab.	3				
6		FINANCIAL CAPACITY OF THE BIDDER (ANNUAL TURNOVER OF LAST FINANCIAL YEAR)					20	
		1000 Million or above				20	20	
		Between 750 Million to - 1000 Million				15		
		Less than 500 Million				10		
		The bidder will provide requisite documents i.e Federal Board Of Revenue documents showing the annual sale of the firm						
7	Institutional performance at Mayo Hospital Lahore	i	Bidder who supplied quoted items as per order within stipulated delivery period	10	10	Delivery challan with receiving of stores is required; the provided document should be verifiable, not applicable for new bidders.	10	
		ii	The Bidders who supplied the quoted items within 30 days after due date/ expiration of stipulated delivery period	05				
		iii	The bidder who could not supply quoted items within 30 days after due date/ expiration of stipulated delivery period	0				
Marks						80	70 -	70

Overall recommendation Bid is Responsive against quoted items

Total Marks = 80

Minimum Qualifying Marks = 65% of Total Marks.

*Keer*  
*and*  
  


all recommendation

M/S Novartis pharma is Responsive against  
quoted items.

*Munazza*

Ms Munazza Tanveer  
Deputy Drug Controller  
(Member)



Dr Waqas Ahmad  
Registrar (AVH)  
(Member)

*Ann Fatima*

Ms Ann Fatima  
Deputy Drug Controller  
(Member)

*Javaria*

Ms Javaria Nazir  
Hospital Pharmacist  
(Secretary)



Prof. Dr. M. Abbas Khokhar  
Head of Oncology & Radiotherapy Deptt  
(Chairman)