Dated: 10-08-23

To.

The Chief Executive Officer, Mayo Hospital, Lahore.

SUBJECT: TECHNICAL EVALUATION / QUALIFICATION OF TECHNICAL BID(S) REGARDING PURCHASE OF MEDICINES / DRUGS (CML-02) FOR THE FINANCIAL YEAR 2023-24 AGAINST ADVERTISED TENDER NO.PC/CEO/49837/MH., DATED 08.07.2023, OPENED ON 07.08.2023

Reference letter No. 49837-41/MH dated 08-08-2023 on the subject cited above, please find enclosed the technical evaluation report of two bids to proceed further in this matter.

Prof. Dr. M. Abbas Khokhar,
Head of Oncology & Radiotherapy Deptt,
Mayo Hospital, Lahore.
(Chairman)

TECHNICAL EVALUATION / QUALIFICATION OF TECHNICAL BID(S) REGARDING PURCHASE OF MEDICINES / DRUGS (CML-02) FOR THE ADVERTISED **TENDER AGAINST** 2023-24 FINANCIAL YEAR NO.PC/CEO/49837MH., DATED 08.07.2023, OPENED ON 07.08.2023

SR. NO.	NAME OF FIRM	STATUS	REMARKS
1.	M/s Novartis Pharma Pakistan	Responsive	BID is Responsive in part A & Part B
2.	M/s Pharmasol Pvt Ltd	non Responsive	BID is non Responsive in part A & Part B

<u>Total Bidders = 02</u>

Oualified Bidder = 01

Disqualified Bidders = 01

Ms Munazza Tanveer **Deputy Drug Controller** (Member)

Wagas Ahmad Registrar (AVH)

(Member)

Ms Ann Fatima Deputy Drug Controller (Member)

Ms Javaria Nazir Hospital Pharmacist (Secretary)

Prof. Dr. M. Abbas Khokhar Head of Oncology & Radiotherapy Deptt

(Chairman)

Upload as per policy/quiles

EVALUATION CRITERIA FOR DRUGS / MEDICINE

Part-COMPULSORY PARAMETERS:

Failure to comply with any compulsory parameter will result in disqualification of bidder.

		DOCUMENTS REQUIRED	REMARKS
Sr. No.	PARAMETERS		Attenhed
1	CNIC	Copy of valid CNIC of signatory person	,,,,,,
2		In the shape of Bank Guarantee / CDR in the name of	Atlached
-	Bid Security	Chief Executive Officer Mayo Hospital, Lahore.	Minula
3		Original Tender Purchase Receipt issued by Almoner	Mulitaria
3	Receipt	Office, Mayo Hospital, Lahore.	Attached
4	Drug	Copy of Drug Manufacturing License / valid Drug	Mache
	Manufacturing	sale License applicable for importers.	01.0
	/Drug Sale License	Description Contificate of quoted	Attached 31st.
5	Drug Registration	Copy of Drug Registration Certificate of quoted	Allauren
	Certificate (DRC)	drugs.	
6		i) ✓ Manufacturer	
	Authority letter for	ii) Importer	Attached
	participation in	iii) Sole Agent iv) Authorized sole distributor for Mayo	
	tender at MHL		
		Hospital Products having less than One year experience shall be	less than are year (31st Jan 2013
7	Product Experience	ingligible (Roth National and International experience)	iess man
		shall be considered for products registered with the	are gett
		DRAP)	(31st Jan 2013
8	Current Good	Copy of valid cGMP (for Local Manufacturer).	
ð	Manufacturing		Alleuther
	Practices (cGMP)		
	Certificate		
9	Undertaking on	Regarding of Drug	
70	Stamp Paper worth	I. NON Cancellation / Suspension of Drug	
	Rs:100 (Minimum)	Registration of quoted product of the bidder by	
		Drug Regulatory Authority of Pakistan within last	
		two years. ii. Non Declaration of Spurious/Adulterated batch by	Marked
		DTLs of the Punjab/any	Arver
	eiras	iii Non blacklisting from any public procuring agency	
	of the point of the	of Pakistan to the bidder.	
10		NTN No. / Income tax registration certificate / sale	
10	Other Documents	tax registration certificate.	Actahed
	Required		
11	Income Tax	Latest tax return showing annual sale.	
• •	Returns		eoA AHached
12	Credibility and	Valid quality certification by USFDA/EMA/TGA	
	quality certification		COA
	of API or finished		AHached
	product		

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r. #.	Parameters Parameters	lying wit	ATION PARAMETERS: th compulsory parameter shall Detail		Total Marks	Documents 1- 4	MARKS OBTAINED
	Bidder Performance	Government / Semi-Government institutions (100 bedded or more) served:			10	The Claim requires documentation	
	(Last two	i.	1	2		(Purchase	
	years)	ii.	2 to 3	4		Orders/ Delivery	10
1		iii.		6		Challans /Frame	10
	1	iv.	6 to 7	8		work agreements	
		v.	8 & above	10		etc.) of the institution(s).	
	Product experience .(National / International)	i.	Sale/ supply of quoted item in leading Chain Pharmacies / Pharmacies / institutions for last 01 years	7	15	1.National Experience shall be calculated on the basis of Commercial invoices for chain Pharmacies/	
		Ii	2-3 years	10		Purchase orders	
		Iii	4 years & above	15		of any Government/	
2						Semi- Government institution . 2. International experience shall be calculated on the basis of Certificate of Pharmaceutical Product/Free Sale	2000
	3 2.0			1		Certificate/ any other document issued by regulatory body of country of origin	
3	Quality Certificates of manufacturer	i.	US FDA registration / CE certification / WHO Prequalification / Prequalification from any Provincial / Federal Govt.	7	10	Valid copies of certificates/letters Required.	07
	Thankara tarer	150	Institution / Department	1 2			, rád
	245 Superior Q	ii.	Valid ISO / equivalent certification.	.3			03
	Batch history last year		Annual production batch history advertised quantity:			Verifiable invoices, Certificate from the	
la:		I	More than 20 Number of batches of quoted item manufactured during last 12 months	10		Incharge QA department of concerned manufacturer (for	0
		ii	At least 16-20 Number of batches of quoted item manufactured during last 12 months	5		local manufacturer only)	
		iii	At-least 10-15 Number	3			





	Batch quality	iv i.	of batches of quoted item manufactured during last 12 months Less than 10 Number of batches of quoted items manufactured during last 12 months No batch failed during	0	5		will provide	
5	(on Stamp paper worth : 100 Rupees Minimum)	ii.	last (03) three year of the quoted item from any statutory lab. No Batch failed during	e year of the rom any 5 undertaking in this regard. The purchas reserves the right to		he purchaser the right to	2010	
	,		last (02) year of the quoted item from any statutory lab.	3			V 16.	
	FINANCIAL CA YEAR) 1000 Million on		Y OF THE BIDDER (ANNUAL T	URNOV	ER OF LA	ST FINAN	CIAL 20	20 15 m
6	Between 750 M	15						
	The second of th						10000	
	Less than 500 M The bidder will the firm		requisite documents i.e Federal I	Board O	f Revenue	documents	10 showing the a	innual sale of
	The bidder will the firm Institutional performance at Mayo		Bidder who supplied quoted items as per order within stipulated delivery period	Board O	f Revenue	Delivery with rec	showing the a y challan reiving of a required;	
7	The bidder will the firm Institutional performance	provide	Bidder who supplied quoted items as per order within			Delivery with rec stores is the prov docume verifiab applicat	showing the a y challan eleiving of a required; yided nt should be le, not ple for new	Not Applicab
7	The bidder will the firm Institutional performance at Mayo Hospital	provide	Bidder who supplied quoted items as per order within stipulated delivery period The Bidders who supplied the quoted items within 30 days after due date/ expiration of	10		Delivery with rec stores is the prov docume verifiab	showing the a y challan eleiving of a required; yided nt should be le, not ple for new	

Overall recommendation Bid is Non-Responsive due to failure

Total Marks = 80 in part A & B

Minimum Qualifying Marks = 65% of Total Marks.

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The	<u>:</u>	quoted	items	de	1e	10	faile	e	in	part
A										

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Ms Munazza Tanveer Deputy Drug Controller (Member)

Ms Ann Fatima
Deputy Drug Controller
(Member)

Dr Waqas Ahmad Aegistrar (AVH) (Member)

Ms Javaria Nazir Hospital Pharmacist (Secretary)

Prof. Dr. M. Abbas Khokhar Head of Oncology & Radiotherapy Deptt (Chairman)

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EVALUATION CRITERIA FOR DRUGS / MEDICINE

Part-COMPULSORY PARAMETERS:

Failure to comply with any compulsory parameter will result in disqualification of bidder.

Sr. No.	PARAMETERS	DOCUMENTS REQUIRED	REMARKS
1	CNIC	Copy of valid CNIC of signatory person	Attached
2	Bid Security	In the shape of Bank Guarantee / CDR in the name of Chief Executive Officer Mayo Hospital, Lahore.	Atlached
3	Receipt	Original Tender Purchase Receipt issued by Almoner Office, Mayo Hospital, Lahore.	Attached Attached
4	Drug Manufacturing /Drug Sale License	Copy of Drug Manufacturing License / valid Drug sale License applicable for importers.	BSL AHached
5	Drug Registration Certificate (DRC)	Copy of Drug Registration Certificate of quoted drugs.	
6	Authority letter for participation in tender at MHL	i) Manufacturer ii) Importer iii) Sole Agent iv) Authorized sole distributor for Mayo Hospital	Attached
7	Product Experience	Products having less than One year experience shall be ineligible (Both National and International experience shall be considered for products registered with the DRAP).	Yes
8	Current Good Manufacturing Practices (cGMP) Certificate	Copy of valid cGMP (for Local Manufacturer).	Not Applicable
9	Undertaking on Stamp Paper worth Rs:100 (Minimum)	Regarding I. NON Cancellation / Suspension of Drug Registration of quoted product of the bidder by Drug Regulatory Authority of Pakistan within last two years. ii. Non Declaration of Spurious/Adulterated batch by DTLs of the Punjab/any iii. Non blacklisting from any public procuring agency of Pakistan to the bidder.	AHached
10	Other Documents Required	NTN No. / Income tax registration certificate / sale tax registration certificate.	AHached
11	Income Tax Returns	Latest tax return showing annual sale.	Attached
12	Credibility and quality certification of API or finished product	Valid quality certification by USFDA/EMA/TGA	AHached

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Part-B

TECHNICAL EVALUATION PARAMETERS:

Sr. #. Bidder Performance (Last two years) Government / Semi-Government institutions 10 The Claim requires documentation (Purchase Orders/ Delivery Delive	1	The bid com	L EVALUATION PARAMETERS: plying with compulsory parameter shall	be evalu	ated for b	pelow mentioned Param	eters:	
Bidder Performance (Last two years) 1	Sr. #.	Parameters	Detail		Total Marks	Documents required	OBTAINED	
Purchase orders of any Government institution. 2. International experience shall be calculated on the basis of Certificate of Pharmaceutical Product/Free Sal Certificate/ any other document issued by regulatory body of country of origin Quality		Performance (Last two years) Product experience .(National /	i. 1 ii. 2 to 3 iii. 4 to 5 iv. 6 to 7 v. 8 & above Sale/ supply of quoted item in leading Chain Pharmacies / Pharmacies /	2 4 6 8 10	10	requires documentation (Purchase Orders/ Delivery Challans /Frame work agreements etc.) of the institution(s). 1.National Experience shall be calculated on the basis of Commercial invoices for chain	10	
The state of the		*** T	li 2-3 years	10				
2 Semi-Government institution. 2. International experience shall be calculated on the basis of Certificate of Pharmaceutical Product/Free Sal Certificate/any other document issued by regulatory body of country of origin 3 Quality Certificates of manufacturer US FDA registration / CE						of any		
Quality Certificates of manufacturer Batch history last year Annual production batch history advertised quantity: More than 20 Number of batches of quoted item last 12 months At least 16-20 Number Certification / WHO Prequalification /	2					Semi-Government institution . 2. International experience shall be calculated on the basis of Certificate of Pharmaceutical Product/Free Sale Certificate/ any other document issued by regulatory body of country of origin	is	
Batch history last year Annual production batch history advertised quantity: More than 20 Number of batches of quoted item I manufactured during 10 local manufacturer (1) At least 16-20 Number	3	Certificates of	i. certification / WHO Prequalification / Prequalification / Prequalification from any Provincial / Federal Govt. Institution / Department Valid ISO / equivalent		10	certificates/letters	10	
More than 20 Number of batches of quoted item 1 manufactured during 10 last 12 months At least 16-20 Number local manufacture orly)	1	Batch history	Annual production batch history		10	Verifiable invoices,		
	4	last year	More than 20 Number of batches of quoted item I manufactured during last 12 months	10		department of	Not applical	
ii of batches of quoted item manufactured during last 12 months 5 iii At-least 10-15 Number 3		4 20	ii of batches of quoted item manufactured during last 12 months			only)		

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1			of batches of quoted item manufactured during last 12 months					7 s
		iv	Less than 10 Number of batches of quoted items manufactured during last 12 months	0			ill provide	
	Batch quality (on Stamp paper : . orth :	i.	No batch failed during last (03) three year of the quoted item from any statutory lab.	5	5	dortakil	ne purchased the right to	05
5	100 Rupees Minimum)	ii.	No Batch failed during last (02) year of the quoted item from any	3			20	
			statutory lab.	rurnov	ER OF LA	ST FINANC	CIAL	20
	statutory lab. FINANCIAL CAPACITY OF THE BIDDER (ANNUAL TURNOV						20	20
	YEAR) 1000 Million or	ahove				1111 113 11	15	20
	750 M	Gillion to	– 1000 Million			10	10 FEE	
6	Between 750 Million to – 1000 Million Less than 500 Million The bidder will provide requisite documents i.e Federal Board Of Revenue documents showing the ar							
	T than 500 N	Aillion				Joanments 9	howing the a	nnual sale o
	Less than 500 M	Million	requisite documents i.e Federal	Board Of	Revenue	documents s	howing the a	nnual sale o
	The bidder will	Million provide	requisite documents i.e Federal	Board Of	Revenue	Delivery	Cilaiia	nnual sale c
	Less than 500 M The bidder will the firm Institutional performance at Mayo	Million provide	Bidder who supplied quoted items as per order within stipulated delivery period	Board Of	Revenue	with rece	iving of equired; ded	nnual sale (
7	Institutional performance		Bidder who supplied quoted items as per order within stipulated delivery period The Bidders who supplied the quoted items within 30 days after due date/ expiration of		Revenue	with rece stores is the provi- documen verifiable	iving of equired; ded t should be	nnual sale o
7	Institutional performance at Mayo Hospital	i	Bidder who supplied quoted items as per order within stipulated delivery period The Bidders who supplied the quoted items within 30 days	10	Revenue	with rece stores is the provi- documen verifiable applicabl	iving of required; ded t should be	

Overall recommendation Bid is Responsive against quoted ilems

Total Marks = 80

Minimum Qualifying Marks = 65% of Total Marks.

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	sted item				

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Ms Munazza Tanveer Deputy Drug Controller (Member)

Di Waqas Ahmad Registrar (AVH) (Member) Ms Ann Fatima
Deputy Drug Controller
(Member)

(alu)

Ms Javaria Nazir Hospital Pharmacist (Secretary)

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Prof. Dr. M. Abbas Khokhar Head of Oncology & Radiotherapy Deptt (Chairman)