

MAYO HOSPITAL LAHORE

NO./ 975-I /MH

Dated Lahore the 29 /08 /2023

To.

Chief Executive officer,  
Mayo Hospital, Lahore.

**SUBJECT: TECHNICAL EVALUATION REPORT OF TECHNICAL BIDS FOR PROCUREMENT OF CARDIOLOGY ITEMS R03 (YEAR2023-2024)**

Respected Sir,

With reference to your office letter No.PA/CEO/52013-18MH dated: 16-08-2023, regarding the above noted subject.

The technical scrutiny report and their qualifying status are as under pertaining to the following firms.

Sr. No	Name Of Firms	Status of Responsive Items	Status of Non-Responsive Items
1.	M/S A.M System	T.E#6(a), 6(g), 6(h), 6(k), 6(l), 6(m),9(a)	-----
2.	M/S Alliance Pharma	T.E#,10,33(a),33(b)	-----

*Bushra*  
Miss Bushra Abbas  
Hospital pharmacist  
(Member)

*Zeeshan Aslam*  
Mr. Zeeshan Aslam  
Hospital pharmacist  
(Member)

*Amber Iqbal Khan*  
Miss Amber Iqbal Khan  
Deputy Drug Controller  
(Member)

*on leave (missing)*  
Dr. Amina Abbas  
Senior Registrar of Cardiac Surgery  
(Member)

*Arslan Aslam*  
Dr. Arslan Aslam  
Assistant Prof. Cardiology Dept.  
(Member)

*Imran Waheed*  
Prof.Dr. Imran Waheed  
Head of Cardiology Department  
(Chairman)

*upload as per policy/rules*  
*HOB*

*DC-II*  
*12-9-2023*

COMPARATIVE STATEMENT OF CARDIOLOGY DISPOSABLE ITEMS (TENDER CODE # - R-03)

T/E #	Name of Items	Compulsory Parameter (PART A)	Ordinary Parameter (PART B)	Sample Evaluation (PART C)	Brand Name	Company	Local/ Imported	Remarks responsive/ with valid reason
6(a)	PCI Wires	Qualified	Qualified	Sample already in use	Asahi Intecc	Japan	I	Responsive
6(g)	PCI Wires	Qualified	Qualified	Sample already in use	Asahi Intecc	Japan	I	Responsive
6(h)	PCI Wires	Qualified	Qualified	Sample already in use	Asahi Intecc	Japan	I	Responsive
6(k)	PCI Wires	Qualified	Qualified	Sample already in use	Asahi Intecc	Japan	I	Responsive
6(l)	PCI Wires	Qualified	Qualified	Sample already in use	Asahi Intecc	Japan	I	Responsive
6(m)	PCI Wires	Qualified	Qualified	Sample already in use	Asahi Intecc	Japan	I	Responsive
9(a)	Manifolds	Qualified	Qualified	Sample already in use	Navylist Medical/Medline Inc	USA	I	Responsive
10	Pressure Line Transparent	Qualified	Qualified	Sample provided	Shunmei Medical	Alliance Pharma	I	Responsive
33 (a)	Aortic Valvuloplasty Ballons	Qualified	Qualified	Approved based on International clinical experience.	VACS II	Germany	I	Responsive
33 (b)	Aortic Valvuloplasty Ballons	Qualified	Qualified	Approved based on International clinical experience.	VACS II	Germany	I	Responsive

5P: SAMPLE PROVIDED, : SNP: SAMPLE NOT PROVIDED, I: IMPORTED

*Dr. [Signature]*

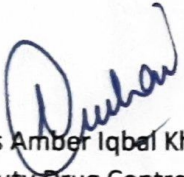
*[Signature]*



Miss Bushra Abbas  
Hospital pharmacist  
(Member)



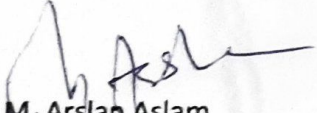
Mr. Zeeshan Aslam  
Hospital pharmacist  
(Member)



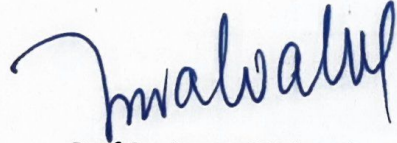
Miss Amber Iqbal Khan  
Deputy Drug Controller  
(Member)

*(missing)*

Dr. Amina Abbas  
Senior Registrar of Cardiac Surgery  
(Member)



Dr. M. Arslan Aslam  
Assistant Prof. Cardiology Dept.  
(Member)



Prof. Dr. Imran Waheed  
Head of Cardiology Department  
(Chairman)

NAME OF PARTICIPATING FIRM: M/S: A.M SYSTEMS  
 PART C (SAMPLE EVALUATION) ACCORDING TO ADVERTISED SPECIFICATIONS:

TENDER CODE # - R-03  
 BID# - <sup>61</sup>02702

T/E #	Name of items	Specifications	Counting Unit	Brand Name	Country of Origin/Specification	Local/Imported	Sample Status	Remarks Responsive/No n Responsive with valid reason
6(a)	PCI Wires	Hydrophilic Intermediate Type, Moderate Support Straight Tip, 0.014"×175-195cm, FDA Approved (BMW/Rinato or Equivalent)	05	Asahi Intecc	Japan	I	Sample already in use	Responsive
6(g)	PCI Wires	Hydrophilic, Extra Support Type, Straight Tip, 0.014"×175-195cm, FDA Approved (Grand Slam or Equivalent)	05	Asahi Intecc	Japan	I	Sample already in use	Responsive
6(h)	PCI Wires	Steel Core, Polymer covered tapered Tip with Tip Load <1g, Core to Tip Design, Hydrophilic, Moderate Support PTCA guide wire. (Fielder XT or Equivalent)	05	Asahi Intecc	Japan	I	Sample already in use	Responsive
6(k)	PCI Wires	Steel Core; Dual Tip Spring with Tip Load <1g, Core to Core Tip, Hydrophilic PTCA Guidewire. (Sion blue or Equivalent)	05	Asahi Intecc	Japan	I	Sample already in use	Responsive
6(l)	PCI Wires	Steel Core; Dual Tip Spring with Tip Load <1g, Core to Core Tip, Polymer Coated Hydrophilic Guidewire. (Sion black or Equivalent)	05	Asahi Intecc	Japan	I	Sample already in use	Responsive
6(m)	PCI Wires	Steel Core, Spring Coil Tip with Tip Load <1g, Core to Tip Design, Hydrophilic PTCA GUIDEWIRE (Sion or Equivalent)	05	Asahi Intecc	Japan	I	Sample already in use	Responsive

*Am*  
*M.A. S. P. J. Am*  
*Q*

9(a)	Manifolds	Manifold, 2 valves with rotating adaptors, ports on right side. FDA Approved/CE Marked notified by European Union Directive: 93/42/EEC Medical Devices/MHNV/JIS Approved	25	Navylist Medical/ Medline Inc	USA	I	Sample already in use	Responsive
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Assistant Professor of Cardiology  
(Member)

*Imran*  
*prof* Dr. Imran Waheed  
Head of Cardiology Department  
(Chairman)

NAME OF PARTICIPATING FIRM: M/S: ALLIANCE MEDICAL

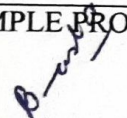
TENDER CODE #- R-03


PART C (SAMPLE EVALUATION) ACCORDING TO ADVERTISED SPECIFICATIONS:


BID# <sup>02</sup> 01/02

T/E #	Name of items	Specifications	Counting Unit	Brand Name	Country of Origin/Specification	Local/Imported	Sample Status	Remarks Responsive/Non Responsive with valid reason
10	Pressure line	Pressure Line, Transparent (Hard), female Luer lock to male Luer lock 50cm long or more, FDA Approved, CE Marked notified by European Union Directive 93/42/EEC Medical Devices/MHWN/JIS Approved.	01	Shunmei Medical	China	I	SP	Responsive
33 (a)	Valvuloplasty Ballons	Semi-Complinat Aortic Valvuloplasty Ballons	01	VACS II	Germany	I	SNP	Responsive Approved based on international clinical experience.
33 (b)	Valvuloplasty Ballons	Non-Compliant Aortic Valvuloplasty Ballons	01	VACS II	Germany	I	SNP	Responsive Approved based on international clinical experience.

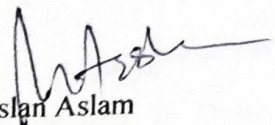
SP: SAMPLE PROVIDED, SNP: SAMPLE NOT PROVIDED

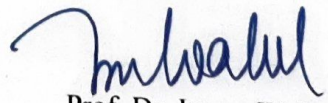
  
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**EVALUATION CRITERIA FOR SURGICAL DISPOSABLE /MEDICAL DEVICES/ LAB KITS & CHEMICAL (REAGENTS ONLY).**

A.M Systems

R03.

02/02

**Part-A COMPULSORY PARAMETERS:**

Failure to comply with any compulsory parameter will result in disqualification of bidder.

Sr.No.	PARAMETERS	DOCUMENTS REQUIRED	STATUS
1	Product Registration Certificate	i. Valid Product Registration certificate issued by the DRAP where applicable. ii. Valid Product enlistment certificate issued by DRAP. (where applicable) (Exemption shall be granted in the light of SRO 224(I)/ 2023 issued by DRAP.)	Available Available
2	Firm Establishment Certificate	Valid License to import Manufacturing and sale certificate issued by DRAP (where applicable)	Available
3	Notarized letter of authorization from manufacturer	Valid manufacturer's authorization from the Foreign Manufacturer with indication of manufacturing site and its location (For Importer/ Sole Agent / Authorize sole Distributor) for Mayo Hospital	Available
4	Product Quality Certificate	Valid quality certification of US FDA/JpMHLW/MDD/ of the quoted product	Available
5	Undertaking on Stamp Paper worth Rs:100 (Minimum)	Regarding i. Non Cancellation / Non Suspension of Registration of quoted product of the bidder by Drug Regulatory Authority of Pakistan within last two years. ii. Non blacklisting from any public procuring agency of Pakistan of the bidder. iii. Non-declaration of spurious / adulterated by the DTL of the Punjab/ any competent lab of quoted items within last two years.	Available Available Available
6	Other Documents Required	i. NTN No. / Income tax registration certificate / sale tax registration certificate. ii. Original Receipt of Tender Fee. iii. Copy of Bank Guarantee / CDR in the name of Chief Executive Officer Mayo Hospital Lahore in technical Bid iii. CNIC of signatory of the Bid. iv. Signed terms & conditions of bidding documents and acceptance of bid validity period (180 days)	Available Available Available Available Available
7	Product Related Free Sale Certificate issued by the Regulatory Body of manufacturer country	i. The bidder will submit Pakistan Embassy attested "free sale certificate of the product" (Medical devices) bearing the brand name of the product in country of manufacturer(where applicable) ii. Affidavit of the sole agent that their product(s) are freely available with same brand name in the country of the manufacture for at least/ last two (02) years and is safe for human use (where applicable)	Available Available
8	Specification quoted in the Technical offer will be verified from sample provided with the bid (Product that complies 100 % with the advertised specification and full fill the requirements as per Medical Devices rules will be	Sample of quoted item.	Sample already in Use

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considered for evaluation.

Recommendation for Part-A:

*Responsive*

**Part-B**

**ORDINARY PARAMETERS:**

The bid complying with compulsory parameter shall be evaluated for below mentioned parameters:

Sr. #.	Parameters	Detail	Total Marks	Remarks	MARKS OBTAINED						
1	Past Performance of the Bidder (Last two years)	Major institutions (Government / Semi-Government ) served:	10	The Claim requires documentation (Purchase Orders, Receipt Certificates & Delivery Challans etc.) of the institution(s)	4						
		i. 1	2								
		ii. 2 to 3	4								
		iii. 4 to 5	6								
		iv. 6 to 7	8								
v. 8 & above	10										
2	Market / institutional Experience of quoted Product.	i. Market Availability of quoted product in leading Chain Stores/ Pharmacies / institutions for last 02 years	7	Market availability in leading Chain Stores, Pharmacies of quoted item will be calculated from the date of commercial invoice. The firm will attach purchase orders / delivery Challan of the quoted item of any Government/ Semi-Government institution.	15						
		ii. More than 02 up to 04 years	10								
		iii. More than 04 years	15								
3	Credibility & Certification of Manufacturer	i. WHO / US FDA / CE certification / WHO Prequalification / Prequalification by Provincial or Federal Institutes.	7	Valid copies of certificates/letters Required.	10						
		ii. Valid ISO certification. (Notarized ISO) /international reputed certificate.	3								
4	Batch quality For Last Three Years.	i. No batch failed during last three year of the quoted item from any Statutory lab.	5	The firm will provide undertaking in this Regard. The purchaser reserves the right to verify the claim.	5						
		ii. No Batch failed during last two year of the quoted item from any Statutory lab.	3								
5	Financial status of Bidders	<table border="1"> <tr> <td>i</td> <td>Last year audited balance sheet</td> <td>03</td> </tr> <tr> <td>ii</td> <td>Tax returned (last 03 year)</td> <td>02</td> </tr> </table>	i	Last year audited balance sheet	03	ii	Tax returned (last 03 year)	02	05	Acknowledgement of Tax Return must be attached.	05
i	Last year audited balance sheet	03									
ii	Tax returned (last 03 year)	02									

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*Buta*



Technical Staff

i	Regional Manager / Head of Concerned Department	Graduation in concerned field/B. pharm/ pharm. D	2	10	The bidder is required to attach attested copies of the relevant degrees and appointment letters of concerned technical staff. (Bank salary transaction statement of concerned staff)	②			
		Post-graduation in concerned field	4						
	ii	Institutional Manager	Graduation in concerned field/B. pharm/ pharm D				2	②	
			Post-graduation in concerned field				3		
	iii	Territory Managers / Quality Assurance Manager	Graduation in concerned field/B. pharm/ pharm. D				2		②
			Post-graduation in concerned field				3		
Total Marks		55		45					

Part -B  
 Minimum Qualifying Marks = 65% of Total Marks = 35.75

**PART C**

- Satisfactory performance report by Government Teaching Hospitals of the quoted product is the prerequisite of Part-C
- Submission of the sample is mandatory.


**EVALUATION OF SAMPLES AS PER ADVERTISED SPECIFICATION**

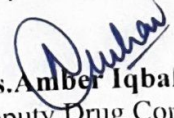
BID ENQUIRY NO.	NAME OF ITEMS(Advertised)	Offered Specification	OFFERED BRAND NAME	MANUFACTURER / COUNTRY OF ORIGIN	COUNTING UNIT	SAMPLE STATUS	REMARKS (RESPONSIVE / NON RESPONSIVE WITH VALID REASON)
	T.E NO 6(a), 6(g), 6(h), 6(k), 6(l), 6(m) & 9(a) are responsive in part C.						

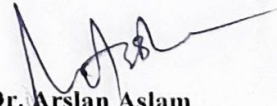
Recommendation for part ( C )

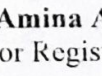
Overall recommendation Responsive

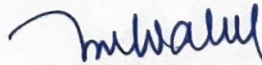
  
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 Prof. Dr. Imran Waheed  
 Hod of Cardiology Deptt.  
 Chairman

**EVALUATION CRITERIA FOR SURGICAL DISPOSABLE / MEDICAL DEVICES / LAB KITS & CHEMICAL (REAGENTS ONLY).**

*Alliance Pharma*

*02/02*

**Part-A COMPULSORY PARAMETERS:**

Failure to comply with any compulsory parameter will result in disqualification of bidder.

*Ro3*

Sr.No.	PARAMETERS	DOCUMENTS REQUIRED	STATUS
1	Product Registration Certificate	<ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Valid Product Registration certificate issued by the DRAP where applicable.</li> <li>ii. Valid Product enlistment certificate issued by DRAP. (where applicable) (Exemption shall be granted in the light of SRO 224(I)/ 2023 issued by DRAP.)</li> </ul>	<i>Attached</i>
2	Firm Establishment Certificate	<input checked="" type="checkbox"/> Valid License to import/ Manufacturing and sale certificate issued by DRAP (where applicable)	<i>Attached</i>
3	Notarized letter of authorization from manufacturer	Valid manufacturer's authorization from the Foreign Manufacturer with indication of manufacturing site and its location (For Importer/ Sole Agent / Authorize sole Distributor) for Mayo Hospital	<i>Attached</i>
4	Product Quality Certificate	Valid quality certification of US FDA/JpMHLW/MDD/ of the quoted product	<i>Attached</i>
5	Undertaking on Stamp Paper worth Rs:100 (Minimum)	<ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Regarding                             <ul style="list-style-type: none"> <li>i. Non Cancellation / Non Suspension of Registration of quoted product of the bidder by Drug Regulatory Authority of Pakistan within last two years.</li> <li>ii. Non blacklisting from any public procuring agency of Pakistan of the bidder.</li> <li>iii. Non declaration of spurious / adulterated by the BTL of the Punjab/ any competent lab of quoted items within last two years.</li> </ul> </li> </ul>	<i>Attached</i>
6	Other Documents Required	<ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> NTN No. / Income tax registration certificate / sale tax registration certificate.</li> <li><input checked="" type="checkbox"/> Original Receipt of Tender Fee.</li> <li><input checked="" type="checkbox"/> Copy of Bank Guarantee / CDR in the name of Chief Executive Officer Mayo Hospital Lahore in technical Bid</li> <li><input checked="" type="checkbox"/> CNIC of signatory of the Bid.</li> <li><input checked="" type="checkbox"/> Signed terms &amp; conditions of bidding documents and acceptance of bid validity period (180 days)</li> </ul>	<i>Attached</i>
7	Product Related Free Sale Certificate issued by the Regulatory Body of manufacturer country	<ul style="list-style-type: none"> <li>i. The bidder will submit Pakistan Embassy attested "free sale certificate of the product" (Medical devices) bearing the brand name of the product in country of manufacturer (where applicable)</li> <li>ii. Affidavit of the sole agent that their product(s) are freely available with same brand name in the country of the manufacture for at least last two (02) years and is safe for human use (where applicable)</li> </ul>	<i>Attached</i>
8	Specification quoted in the Technical offer will be verified from sample provided with the bid (Product that complies 100 % with the advertised specification and full fill the requirements as per Medical Devices rules will be	Sample of quoted item.	<i>Approved based on clinical international experience for T.E NO33(a) &amp; 33(b). Responsive for T.E NO (10).</i>

*Muhammad Ali*

considered for evaluation.

Recommendation for Part-A: \_\_\_\_\_

**Part-B**

**ORDINARY PARAMETERS:**

The bid complying with compulsory parameter shall be evaluated for below mentioned parameters:

Sr. #.	Parameters	Detail	Total Marks	Remarks	MARKS OBTAINED															
1	Past Performance of the Bidder (Last two years)	Major institutions (Government / Semi-Government ) served: <table border="1" style="margin-left: 20px;"> <tr> <td>i.</td> <td>1</td> <td>2</td> </tr> <tr> <td>ii.</td> <td>2 to 3</td> <td>4</td> </tr> <tr> <td>iii.</td> <td>4 to 5</td> <td>6</td> </tr> <tr> <td>iv.</td> <td>6 to 7</td> <td>8</td> </tr> <tr> <td>v.</td> <td>8 &amp; above</td> <td>10</td> </tr> </table>	i.	1	2	ii.	2 to 3	4	iii.	4 to 5	6	iv.	6 to 7	8	v.	8 & above	10	10	The Claim requires documentation (Purchase Orders, Receipt Certificates & Delivery Challans etc.) of the institution(s).	10.
i.	1	2																		
ii.	2 to 3	4																		
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iv.	6 to 7	8																		
v.	8 & above	10																		
2	Market / institutional Experience of quoted Product.	<table border="1" style="margin-left: 20px;"> <tr> <td>i.</td> <td>Market Availability of quoted product in leading Chain Stores/ Pharmacies / institutions for last 02 years</td> <td>7</td> </tr> <tr> <td>ii.</td> <td>More than 02 up to 04 years</td> <td>10</td> </tr> <tr> <td>iii.</td> <td>More than 04 years</td> <td>15</td> </tr> </table>	i.	Market Availability of quoted product in leading Chain Stores/ Pharmacies / institutions for last 02 years	7	ii.	More than 02 up to 04 years	10	iii.	More than 04 years	15	15	Market availability in leading Chain Stores, Pharmacies of quoted item will be calculated from the date of commercial invoice. The firm will attach purchase orders / delivery Challan of the quoted item of any Government/ Semi-Government institution.	Balcons 0 Pressure 5 Line						
i.	Market Availability of quoted product in leading Chain Stores/ Pharmacies / institutions for last 02 years	7																		
ii.	More than 02 up to 04 years	10																		
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4	Batch quality For Last Three Years.	<table border="1" style="margin-left: 20px;"> <tr> <td>i.</td> <td>No batch failed during last three year of the quoted item from any Statutory lab.</td> <td>5</td> </tr> <tr> <td>ii.</td> <td>No Batch failed during last two year of the quoted item from any Statutory lab.</td> <td>3</td> </tr> </table>	i.	No batch failed during last three year of the quoted item from any Statutory lab.	5	ii.	No Batch failed during last two year of the quoted item from any Statutory lab.	3	5	The firm will provide undertaking in this Regard. The purchaser reserves the right to verify the claim.	05									
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